

## TFN Impact Report

<b>Name of your Organisation:</b>	Active Impact CIC - Now Vehicles for Change
<b>Name of the project TFN funded:</b>	Mobiloo
<b>Date Funded by TFN:</b>	25th Sept 2018
<b>Were you able to undertake your project as planned?</b>	Yes
<b>Can you describe and/or demonstrate the specific impact that TFN funding has had against your initial objectives?</b>	<p>Our stated aim was to use the funds to purchase tools and equipment that would permit us to build our own Mobiloo bodies rather than having to purchase them from a commercial supplier. We have the skills amongst our rapidly growing team and by carrying out the conversion work ourselves we retain control over quality and timescale as well as keeping cost down.</p> <p>I can now report that our workshop is fully established in Gillingham and our first conversion will begin before Christmas. We have been dependent on other grants coming in to fund the purchase of base vehicles and components and we have now secured a number of grants and loans that will permit us to reach our target of fleet expansion to 14 Mobiloos by Summer 2020.</p>
<b>What portion of the project did TFN fund?</b>	100% of cost of equipping the workshop.
<b>How many direct beneficiaries did the TFN funded project reach?</b>	At a minimum, 4,320 per year from 2020
<b>How many indirect beneficiaries did the TFN funded project reach?</b>	At a minimum, 12,000 per year from 2020
<b>Were you able to leverage further funding as a result of TFN support?</b>	No
<b>Did you receive any pro-bono support, volunteer offers or introductions as a result of the event?</b>	Yes
<b>If yes, please can you provide details of the support you received?</b>	One of the audience approached us after the pitch to offer pro-bono business development support. We have since worked closely with this individual on an ad hoc basis to assist with major strategic decisions.
<b>Has the training you received from TFN better prepared you in pitching your organisation to potential funders?</b>	Yes

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<b>Has TFN increased your capacity to raise further funds?</b>	Yes
<b>How important was TFN funding in helping you achieve your objectives?</b>	We wouldn't have been able to achieve our objectives without TFN funding
<b>Since presenting at TFN, has your organisation undergone any other significant changes?</b>	We've moved our office out of my home and into proper premises in Westbury, Wiltshire, right beside the train station. We also have another incredible year of operations under our belt with all the associated learning and reputation building. Our staff numbers have swollen considerably as we've become increasingly busy. We are currently recruiting for a Development Director to join the hub team in Westbury and our fundraiser is optimistic that we'll attract some very substantial grants and social investments in the coming year.
<b>Do you have any other comments or feedback on the experience of the TFN process?</b>	The TFN model is fantastic. We all really enjoyed the event in London and met some great people.
<b>Can you tell us any personal stories to highlight the value of the project?</b>	At Mobiloo the driver/attendant is key to the provision of our service and this is why we've grown so rapidly. John, Ed and Sadie are three of our amazing driver/attendants. Through getting to know them I have discovered their backgrounds in vehicle conversions and customisation. John has built many catering trailers and trucks for a variety of customers. Ed and Sadie have restored a number of their own motor homes to an exceptional standard. Together, this wonderful team shall shortly commence build/conversion work to create a minimum of four new Mobiloos from the premises in Gillingham, Dorset. Being able to create employment for individuals who are already an integral part of the Mobiloo project is beneficial because they all go out on Mobiloo bookings regularly so know the operation inside out. They also have accumulated significant experience supporting Mobiloo users and their families so they are intimately familiar with individual requirements.